AIMA Announces

Training Program on E-Procurement

With Technical Support of The World Bank

Background

World over, procurement is recognized as a strategic tool for achieving developmental, social and environmental objectives of the government. Recently, it has assumed even greater strategic significance. It is not only used for operational efficiency of government agencies and departments but also utilized as a tool for promoting and sustaining economic growth.

Online procurement (e-procurement) is a technology solution to facilitate corporate buying, using the Internet and other Information and Communication Technologies (ICT). The advantages of e-procurement include reducing administrative costs, shortening the procurement cycle time, lowering inventory levels and the price paid for goods, and preparing organizations for increased technological collaboration and planning with business partners. The potential is so great that e-procurement has turned the formerly looked-down-upon traditional purchasing function into a competitive weapon.

Government of India has introduced e-Procurement at national and state level over the recent years. In India, e-GP has grown over 100 times among states/UTs between 2011 to 2014 and 300,000 tenders from States/UTs and 200,000 from GoI/CPSEs are expected to be procured using central and state e-procurement portals run by National Informatics Centre (NIC) in 2014-15 making it absolutely necessary for procuring entities as well as bidders to understand the systems for participation in procurement.

e-Procurement systems, while introduced, offer hands on training on "how to operate the software" to concerned officers of procurement entities and private sector bidders. The missing link in such hands on software training is the procurement perspective and rationale on various provisions and conditions in built in those software.

AIMA with technical Support of The World Bank has initiated this movement to train all the procurement professionals, non-procurement professionals who participate in or manage procurement function, to facilitate quick and immediate completion of e-procurement process.

Date: March 11 & 12, 2015

Venue: All India Management Association, New Delhi

For Whom

1. Those working in public sector interested in gaining a comprehensive understanding of procurement process
2. Procurement professionals working in different levels in private/autonomous organizations.
3. Ministries/Departments using e-Procurement solutions developed by NIC or through any other service provider.
4. The buyers and vendors participating / to participate in e-procurement process
 5. Anyone interested in public procurement

Why to Attend-

1. Acquire comprehensive information about procurement framework and functionalities.
2. Opportunity to be trained by experts and share experience with co–delegates across India.
3. Training Program will focus on hand-on training with development of practical skills rather than just building theory.
4. Deciding the e-Procurement models appropriate for their business.
5. Opportunity to get enrolled for AIMA and The World Bank certified Diploma Program in Public Procurement at discounted rate.

Required:
Digital Signature Certificate is pre-requisite for the hands –on –training program.

Registration Fee*-

- Corporate: **Rs 20,000/-**

- Institutional AIMA Member / Academicians/ Research Scholars/AIMA Student: **Rs15,000/-**

    * 12.36% Service Tax extra

Group of 3 members from same Institution can avail a discount of Rs.1000 per candidate. Cheque / DD to be drawn in favor of All India Management Association, payable at New Delhi along with duly filled registration form, should reach us by 20th February 2015. Please note that No TA/DA will be paid for attending the Training program.

CONTENTS-

1. **INTRODUCTION TO PROCUREMENT**

- Procurement – Theories & Principles
- Legal Aspects of Procurement.

2. **PROCUREMENT- FRAMEWORK AND METHODS**

- Framework of Best Practices
- Methods of Procurement

3. **E-PROCUREMENT   - STATUS AND PREPAREDNESS TO ADOPT E-PROCUREMENT**

4. **E PROCUREMENT FUNCTIONALITIES**

- E-Tendering
- Indent Management
- E-Auction
- Contract Management
- Order & Catalogue Management
- E-Payment

4. **SECURITY & AUTHENTICATION CONCERNS**

5. **EXPERIENCE SHARING – THE WORLD BANK EXPERT**S **SPEAK**

- Common Errors on e-Procurement
- Assessment Experience

6. **INDIAN CASE STUDIES & BUSINESS MODELS**

7. **IMPLEMENTATION CHALLENGES**

8. **SYSTEM DEMO WITH HAND-ON- TRAINING ON E-PROCUREMENT PLATFORM**